## Disability & Workability Expo Overview





Beyond possible **Connecting** employers & people with disability



















## National Disability Expo Overview



## Why Sponsor?

If your organisation works with people with a disability or you provide relevant services or products, our Expos are your opportunity to be seen as a leader in the Disability community. Our Expos provide high value opportunities to engage with disability service providers, relevant government departments and people who live with a disability, their carer's and families.

Sponsoring provides your organisation with exclusive key benefits to maximise your exposure at our Expos. Some of the key benefits we offer include prime booth positioning, branding on stage, inclusion in the stage scheduling, social media posts and blog features.



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## Sponsorship Packages

We have Platinum, Gold & Silver sponsorship opportunities for each Expo. We encourage you to contact our dedicated sales representative to discuss your plan in detail.

#### Platinum

Sydney, Brisbane, Melbourne	\$12,000 + GST
Gold Coast, Canberra	\$11,000 + GST
Nepean, Geelong, Hunter	\$10,000 + GST

#### Gold

Sydney, Brisbane, Melbourne	\$8,500 + GST
Gold Coast, Canberra	\$8,000 + GST
Geelong, Nepean, Hunter	\$7,500 +GST

#### Silver

Sydney, Brisbane, Melbourne	\$7,500 + GST
Canberra, Gold Coast	\$7,000 + GST
Geelong, Nepean, Hunter	\$6,500 + GST

In addition to our Platinum, Gold & Silver Sponsorship Booths, there are a number of additional sponsorship opportunities you may wish to consider.

### **Network Function Sponsor:**

Sydney, Brisbane, Melbourne	\$4,500 + GST *T&Cs apply
Hunter, Geelong, Nepean, Gold Coast, Canberra	\$4,000 + GST *T&Cs apply

#### **Tea/Coffee Vouchers**

Sponsor the free vouchers that will be issued to all exhibitors & sponsors in their exhibitor packs & redeemable at the Expo Cafe.

Sydney, Brisbane, Melbourne	\$4,500 + GST
Hunter, Geelong, Nepean, Gold Coast, Canberra	\$3,500 + GST

#### **Show Bag Sponsor**

Brisbane, Melbourne, Sydney	\$6,000 + GST
Hunter, Geelong, Nepean, Gold Coast, Canberra	\$5,000 + GST

#### **Show Bag Insert**

Other Organisations	\$450 + GST
ACNC registered	\$350 + GST

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impactinstitute.com.au/disability-expos/



## **Exhibitor** Packages

### **Exhibitor Booth Prices**

Sydney, Brisbane, Melbourne		
	Other Organisations	ACNC Registered
Exhibitor Single Booth (3x3)	\$3,790 + GST	\$3,290 + GST
Product Space (6x4)	\$7,000 + GST	
Vehicle Space (6x4)	\$7,000 + GST	
Vehicle Space (6x6)	\$7,000 + GST	

\*Options for double booths available

Gold Coast, Canberra		
	Other Organisations	ACNC Registered
Exhibitor Single Booth (3x3)	\$3,490 + GST	\$2,790 + GST
Product Space (6x4)	\$6,500 + GST	
Vehicle Space (6x4)	\$6,500 + GST	
Vehicle Space (6x6)	\$6,500 + GST	

\*Options for double booths available

Geelong, Nepean, Hunter		
	Other Organisations	ACNC Registered
Exhibitor Single Booth (3x2m)	\$3,090 + GST	\$2,590 + GST
Product Space (6x4)	\$6,000 + GST	
Vehicle Space (6x4)	\$6,000 + GST	
Vehicle Space (6x6)	\$6,000 + GST	

\*Options for double booths available

## Additional Booth Prices \* Conditions Apply

All Expos	Community Table	\$600 + GST
Geelong, Nepean, Hunter	Small Business Booth	\$1,790 + GST
Gold Coast, Canberra	Small Business Booth	\$1,990 + GST
Sydney, Brisbane, Melbourne	Small Business Booth	\$2,190 + GST



## **Disability Expos 2025**



#### 14 & 15 MARCH 2025

Geelong Arena geelongdisabilityexpo.com.au



#### 4 & 5 APRIL 2025

Penrith Valley Regional Sports Centre nepeandisabilityexpo.com.au



#### 9 & 10 MAY 2025

Newcastle Entertainment Centre hunterdisabilityexpo.com.au



## 6 & 7 JUNE 2025

Coomera Indoor Sports Centre goldcoastdisabilityexpo.com.au



#### 8 & 9 AUGUST 2025

Sydney Showground, Sydney Olympic Park sydneydisabilityexpo.com.au



#### 12 & 13 SEPTEMBER 2025

EPIC - Exhibition Park in Canberra canberradisabilityexpo.com.au



### 31 OCT & 1 NOV 2025

Brisbane Convention & Exhibition Centre brisbanedisabilityexpo.com.au



#### 21 & 22 NOVEMBER 2025

Melbourne Convention & Exhibition Centre melbournedisabilityexpo.com.au



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## **Sponsor** Booths

## Platinum Booth



## 🌀 Gold Booth



## Silver Booth





## Vehicle and Product Space

## **Vehicle Space**



## **Product Space**



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## **Exhibitor** Booths

### **Exhibitor Booth**





## **Exhibitor Booths**

### **Small Business Booths**



## **Community Tables**



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## **Disability 2023/24 Expo Overview**



## attendee feedback

#### ""

"The Disability Expo was an inspiring and well-organized event, showcasing the latest advancements in accessibility and support for people with

**disabilities.** The variety of exhibitors, informative workshops, and engaging presentations provided valuable insights and resources. It was a fantastic opportunity for networking and learning about innovative solutions that promote inclusivity. Highly recommended."

Gold Coast Disability Expo 2024 Attendee



## **Participants** Feedback



Do you feel the information provided to you at the Expo will assist you with your ongoing care needs? Overall how would you rate your experience at the Expo today?





#### Who attended?



people with a disability, family and carers

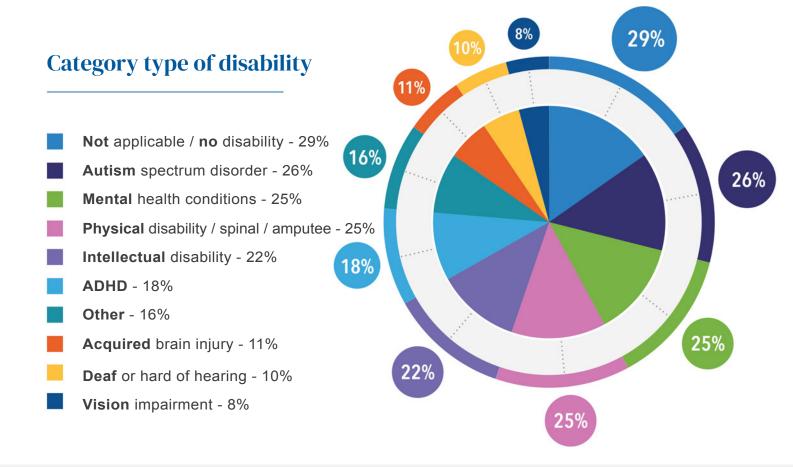


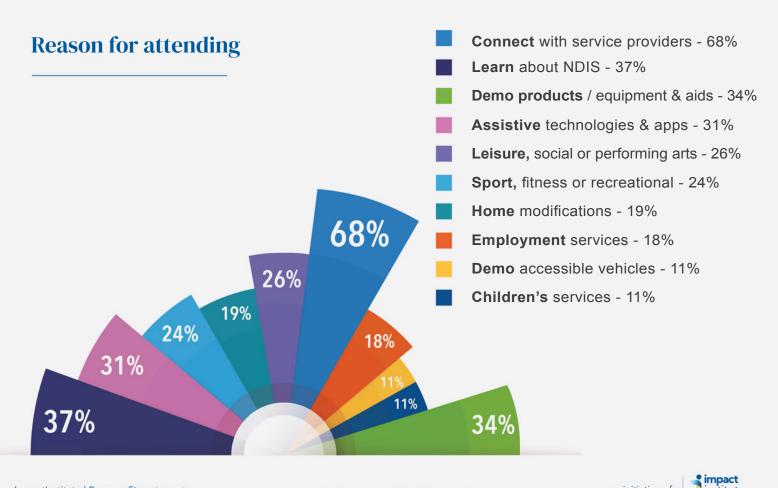
**professionals** e.g. OT's, Physiotherapist and other professionals



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## Attendee Feedback





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## Attendee Feedback

#### What people enjoyed at the expo

 $\star \star \star \star \star$ The variety of service & product providers  $\star \star \star \star \star$ The all ability stage performances  $\star \star \star$ The all age entertainment NDIS \* \* \* presentation  $\star \star \star \star \star$ Atmosphere of the Expo  $\star \star \star \star \star$ The staff

YES



Have you passed your details onto 1 or more exhibitors at the Expo?





## **Exhibitor** Feedback



The range of exhibitors

The variety of people with a disability in attendance

The entertainment provided for attendees

**Event** management

The number of Leads





exhibitors likely to exhibit at expos in the future

## "

"Attending the Disability Expo as an exhibitor was an incredibly rewarding experience. The event was well organised, with a great flow of attendees who were genuinely interested in learning about our services. We had the opportunity to connect with a diverse audience, including individuals with disabilities, caregivers, and industry professionals. The expo provided us with a platform to showcase our students and highlight our commitment to inclusivity. We highly recommend this event to any organisation looking to make a meaningful impact in the disability community."

Therapy and Dance Association





## **Public Relations Highlights**



## Media Campaign – Print, TV, Radio & Digital



Courier Mail

Google







## Join us



#### "

## By sponsoring one of our community based expos

you will place your name before the public as an organisation that cares about people and be actively involved in making a difference in their lives

Mark Jones CEO ImpactInstitute

Purpose. Story. Impact.



## to exhibit or sponsor get in touch impactinstitute.com.au/disability-expos/

#### Impact Institute Sponsor Information impactinstitute.com.au/sponsors-exhibitors/

Email the team events@impactinstitute.com.au

Contact Us impactinstitute.com.au/contact-exhibitor-sponsor/

Sponsors, Vehicle & Product Booths, Multi-expo packages

**0477 705 177** Heather Hopkins Exhibitor (Charity and For-profit organisations), Small Business Booths, Community Tables

0499 553 394 Ibrahim Mohammed



## Beyond Possible

**Connecting employers** & people with disability

Register at workabilityexpo.com.au

#### **EVENT LOCATIONS & DATES**

FRI & SAT	GEELONG – 14 & 15 MARCH 2025
TUE	ADELAIDE – 29 APRIL 2025
FRI & SAT	HUNTER - 9 & 10 MAY 2025
FRI & SAT	<b>GOLD COAST</b> – 6 & 7 JUNE 2025
TUE	DARWIN - 17 JUNE 2025
FRI & SAT	SYDNEY - 8 & 9 AUGUST 2025
FRI & SAT	CANBERRA - 12 & 13 SEPTEMBER 2025
TUE	VIRTUAL – 30 SEPTEMBER 2025

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# Why Exhibit

The WorkAbility Expo program was born when the Federal Government provided funding for a series of disability employment expos across Australia as part of a package of support for new initiatives to drive better employment outcomes for people with disability, including those with high needs.

WorkAbility expos will have exhibition space for government organisations, advocacy, support services, training and other organisations that support people with disability as well as inclusive employers who are actively looking to employ people with disability.

There will be a dedicated WorkAbility zone for employers to host one-on-one consultations as well as a series of workshops to help both businesses and people with disability on their employment journey.

WorkAbility expos attract a diverse audience, including job seekers with disabilities, their families and carers, service providers, government and advocacy organisations, and leaders in the disability employment space.

## By participating in the Expo, you'll be able to:



#### WorkAbility Expos will be run in three formats:



Engage with key stakeholders and build meaningful connections across the disability employment sector

> Engage with a diverse pool of people with disabilities who want to work

- > Highlight your commitment to inclusivity and diversity in the workplace
- Showcase your commitment to supporting the employment of individuals with disabilities
- Provide information about your organisation and the roles available
- Conduct on-the-spot interviews and gather resumes from interested candidates

# Who should exhibit



Mainstream employers

Employers specialising in disability employment

Disability Employment Services Australian Disability Enterprises

Advocacy organisations

Training organisations

Government organisations dedicated to supporting people with disability into the workforce

> People with disability who have started their own business

Support service organisations



# WorkAbility Expos are ideal for



young adults looking for information about entering the workforce

> Employers who want to learn more about inclusive employment



## People with disability who

- > are looking for work
- are looking to change the work they are currently engaged in
- are looking for information about rights and funding
- are looking for training
- > want to start their own business
- are looking for information and resources to help them get employed

# Pricing

#### Welcome to WorkAbility Expos

#### WorkAbility Expos will be run in three formats:

- Integrated with our My Future, My Choice Disability Expos
- > Stand-alone WorkAbility Expos
- > A Virtual WorkAbility Expo

The My Future, My Choice Disability and WorkAbility Expos at Brisbane, Melbourne, Geelong, Gold Coast and Hunter are integrated **two day events**.

#### These expo feature three distinct zones:

- Exhibition Space for all exhibitors, including businesses who offer employment related services
- > Workshop Rooms
- > A Employer Lounge

The Employer Lounge consists of small (2mx2m) spaces designed for employers to meet one-on-one with people with disability. The consultation spaces will have lounge seating and a small coffee table only (they are not exhibition booths).

The Employer Lounge is only open on the Friday of each event and is separate from the general exhibition floor. Access to the Employer Lounge is subject to eligibility criteria as outlined below. Priority access to the WorkAbility Employer Lounge within the integrated My Future, My Choice Disability and WorkAbility Expos is given to open/mainstream businesses who directly employ people with disability (and do not supply additional employment related services).

All other business and organisations (*including those that provide employment related services*) will be booked into the integrated exhibition floor and will be offered free bonus space within the Employer Lounge.

Assess to the Employer Lounge is subject to the availability and organisations must employ people with disability or can facilitate employment between people with disability and open/mainstream or disability specific employers.

WorkAbility Expos at Wollongong, Adelaide and Darwin are **one day events only.** The WorkAbility Expos at Wollongong and Darwin will have a shared, nonbookable Employer Lounges.

Adelaide WorkAbility Expo has an exhibition floor and an Employer Lounge.

STAND ALONE EVENTS	
Wollongong, Darwin	
PWD Sole trader business	Free
ACNC Registered	\$300
All others	\$750
Small Business (less than 5 FTEs*)	\$300
Community <sup>^</sup> (less than 5 FTEs*)	\$150
Adelaide	
PWD Sole trader business	Free
ACNC Registered	\$450
All others	\$900
Small Business (less than 5 FTEs*)	\$450
Community^ (less than 5 FTEs*)	\$150

# Pricing

COLOCATED EVENTS#	OPEN EMPLOYERS	OTHER 2025
Geelong, Hunter		
PWD Sole trader business	Free	NA
ACNC Registered	\$450	\$2,590
All others	\$900	\$3,090
Small Business (less than 5 FTEs*)	\$450	\$1,790
Community <sup>^</sup> (less than 5 FTEs*)	\$150	\$150
Brisbane, Melbourne, Sydney		
PWD Sole trader business	Free	NA
ACNC Registered	\$750	\$3,290
All others	\$1,500	\$3,790
Small Business (less than 5 FTEs*)	\$750	\$2,190
Community <sup>^</sup> (less than 5 FTEs*)	\$150	\$150
Gold Coast, Canberra		
PWD Sole trader business	Free	NA
ACNC Registered	\$750	\$2,790
All others	\$1,500	\$3,490
Small Business (less than 5 FTEs*)	\$750	\$1,990
Community <sup>^</sup> (less than 5 FTEs*)	\$150	\$150

\* Conditions apply

^ Registered as not-for-profit or ACNC registered

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## National Virtual WorkAbility Expo

**Tuesday, 30th Sep 2025** 9:00am - 3:00pm



What to expect at the Virtual WorkAbility Expo

Our WorkAbility Expos connect you directly with people who bring unique experience, perspectives and resilience – enriching your workforce and strengthening your brand's commitment to inclusivity.

#### > Virtual booth

Profile your company, upload documents and connect with people with disability who want to work via text or video chat.

#### > Jobs Fair

Post jobs and receive job applications from your booth.

#### > Webinars for Employers

If you are a business that would like to learn how to more about how hiring people with disability can enhance your business we will have workshops designed to help you on your journey. Workshops are free to attend

#### Webinars For People with Disability looking for employment

Find all the lastest tips and trick to help you on your employment journey.

#### What is involved?

The expo will host a series of webinars as well as an exhibition hall. The exhibition floor is organised by state or a national category for those organisations that exist in more than one specific state.







Speakers



**Exhibition Hall** 



Resources



Info Desk

#### What does the exhibition hall look like?

Each exhibitor will be given a virtual booth to hang out in for the day. We have chosen a simple style booth with large graphics - you just need to upload two images to get started.



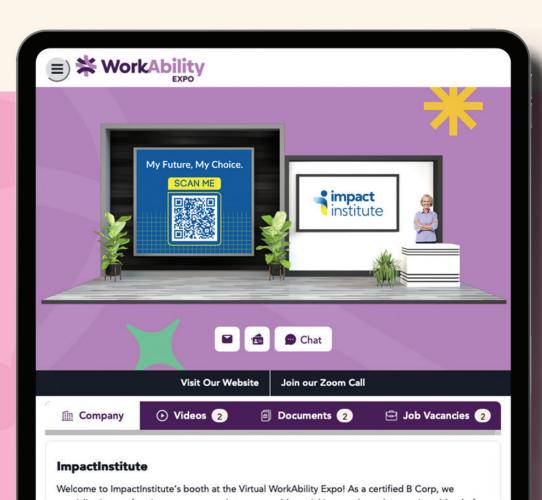
#### What can I do inside my booth?

You will be able to profile your company, upload documents and videos and connect with people with disability who want to work via text or video chat.

In addition, you can also post jobs or receive job applications from your booth if desired.

Booth set up is simple and the configuration within the booth can be customised to suit your organisation.

Note: Places are strictly limited and will be allocated on a first come first served basis.



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## **Expo Calendar**

Geelong WorkAbility Expo

FRI 14 & SAT 15 March 2025

Geelong Arena

**Gold Coast** 

June 2025

Centre

WorkAbility Expo

FRI 6 & SAT 7

Coomera Indoor Sports

Adelaide WorkAbility Expo

**TUE 29** April 2025

Adelaide Showground

Darwin WorkAbility Expo

**TUE 17** June 2025

Territory Netball Stadium, Marrara

Virtual WorkAbility Expo

TUE 30 September 2025

Online

Hunter WorkAbility Expo

FRI 9 & SAT 10 May 2025

Newcastle Entertainment Centre

Sydney WorkAbility Expo

FRI 8 & SAT 9 August 2025

Sydney Showground, Sydney Olympic Park

VACANCY

Canberra

WorkAbility Expo

September 2025

EPIC - Exhibition Park in Canberra

🗰 STAND ALONE EVENTS



## Get in touch

### to exhibit or sponsor get in touch

impactinstitute.com.au/disability-expos/

### ImpactInstitute Sponsor Information

impactinstitute.com.au/sponsors-exhibitors/

Email or Call the team

**Contact Us** 

impactinstitute.com.au/contact-exhibitor-sponsor/

events@impactinstitute.com.au

**0477 705 177** - Heather Hopkins

