

















# 2024 My Future, My Choice Disability Expo Overview

increase your impact



### National Disability Expo Overview











# Why Sponsor?

If your organisation works with people with a disability or you provide relevant services or products, our Expos are your opportunity to be seen as a leader in the Disability community. Our Expos provide high value opportunities to engage with disability service providers, relevant government departments and people who live with a disability, their carer's and families.

Sponsoring provides your organisation with exclusive key benefits to maximise your exposure at our Expos. Some of the key benefits we offer include prime booth positioning, branding on stage, inclusion in the stage scheduling, social media posts and blog features.

### Sponsorship Packages

We have Platinum, Gold & Silver sponsorship opportunities for each Expo. We encourage you to contact our dedicated sales representative to discuss your plan in detail.

#### **Platinum**

Brisbane, Melbourne, Sydney	\$12,000 + GST
Canberra, Gold Coast, Hunter, Geelong, South West Sydney	\$10,000 + GST

#### Gold

Brisbane, Melbourne, Sydney	\$8,000 + GST
Canberra, Gold Coast, Hunter, Geelong, South West Sydney	\$7,000 + GST

#### Silver

Brisbane, Melbourne, Sydney	\$7,000 + GST
Canberra, Gold Coast, Hunter, Geelong, South West Sydney	\$6,000 + GST

In addition to our Platinum, Gold & Silver Sponsorship Booths, there are a number of additional sponsorship opportunities you may wish to consider.

### **Expo Raffle Sponsor**

Sponsor the expo raffle for attendees which promotes your organisation as the sponsor in the program, website, social media, event app and on the survey.

All Expos \$2,500 + GST
-------------------------

### **Network Function Sponsor:**

Brisbane, Melbourne, Sydney	\$4,500 + GST *T&Cs apply
Canberra, Gold Coast, Hunter, Geelong, South West Sydney	\$3,500 + GST *T&Cs apply

#### **Tea/Coffee Vouchers**

Sponsor the free vouchers that will be issued to all exhibitors & sponsors in their exhibitor packs & redeemable at the Expo Cafe.

All expos \$2,500 + GST
All expos \$2,500 + GST

### **Show Bag Sponsor**

Brisbane, Melbourne, Sydney	\$6,000 + GST
Canberra, Gold Coast, Hunter, Geelong, South West Sydney	\$5,000 + GST

#### **Show Bag Insert**

Other Organisations	\$450 + GST
ACNC registered	\$350 + GST

# **Exhibitor** Packages

### **Exhibitor Booth Prices**

Brisbane, Melbourne, Sydney			
	Other Organisations	ACNC Registered	
Early Bird Price: Exhibitor Single Booth (3x3)	EARLY BIRD	SOLD OUT	
Exhibitor Single Booth (3x3)	\$3,390 + GST	\$2,790 + GST	
Product Space (6x4)	\$6,500 + GST		
Vehicle Space (6x4)	\$6,500 + GST		
Vehicle Space (6x6)	\$7,000 + GST		

<sup>\*</sup>Options for double booths available

Canberra, Gold Coast			
	Other Organisations	ACNC Registered	
Early Bird Price: Exhibitor Single Booth (3x3)	EARLY BIRD	SOLD OUT	
Exhibitor Single Booth (3x3)	\$2,990 + GST	\$2,490 + GST	
Product Space (6x4)	\$6,000 + GST		
Vehicle Space (6x4)	\$6,000 + GST		
Vehicle Space (6x6)	\$6,500 + GST		

<sup>\*</sup>Options for double booths available

Hunter, Geelong, South West Sydney			
	Other Organisations	ACNC Registered	
Early Bird Price: Exhibitor Single Booth (3x2m)	EARLY BIRD	SOLD OUT	
Exhibitor Single Booth (3x2m)	\$2,790 + GST	\$2,290 + GST	
Product Space (6x4)	\$6,000 + GST		
Vehicle Space (6x4)	\$6,000 + GST		
Vehicle Space (6x6)	\$6,500 + GST		

<sup>\*</sup>Options for double booths available

### Additional Booth Prices \* Conditions Apply

All Expos	<b>Community Table</b>	\$600 + GST
Hunter, Geelong, South West Sydney	Small Business Booth	\$1,590 + GST
Canberra, Gold Coast	Small Business Booth	\$1,790 + GST
Brisbane, Melbourne, Sydney	<b>Small Business Booth</b>	\$1,990 + GST

# **Disability Expos 2024**





#### GEELONG DISABILITY EXPO

23rd & 24th February 2024



2nd & 3rd August 2024



#### SOUTH WEST DISABILITY EXPO

22nd & 23rd March 2024



#### **CANBERRA DISABILITY EXPO**

6th & 7th September 2024



#### **HUNTER DISABILITY EXPO**

10th & 11th May 2024



#### **BRISBANE DISABILITY EXPO**

1st & 2nd November 2024



#### **GOLD COAST DISABILITY EXPO**

7th & 8th June 2024



**MELBOURNE DISABILITY EXPO** 

22nd & 23rd November 2024



# Sponsor Booths

### Platinum Booth



### Gold Booth



### Silver Booth



# Vehicle and Product Space

# **Vehicle Space**



### **Product Space**



# **Exhibitor Booths**

#### **Exhibitor Booth**



# Exhibitor Booths

### **Small Business Booths**



# **Community Tables**



### Disability 2022/23 Expo Overview

**Exhibitors** 1000+

**50** million+ PR Reach

valuable information provided to Expo attendees by the NDIS

650+

All-Ability-Stage Performers & Presenters Over 30,000 **Attendees** 

45,000+ registrations to attend

attendee approval rate of >90%

exhibitor approval rating of > 90%

#### attendee feedback

"

"I find the expo is great - being able to have a number of providers under one roof where you can talk to them face to face and ask questions and if they can't help they are happy to lead you in the right direction to who can help. Everybody was extremely helpful and happy to have a chat."

Hunter Disability Expo 2023 Attendee

impactinstitute.com.au/disability-expos/

# Participants Feedback



Do you feel the information provided to you at the Expo will assist you with your ongoing care needs?



Overall how would you rate your experience at the Expo today?



#### Who attended?

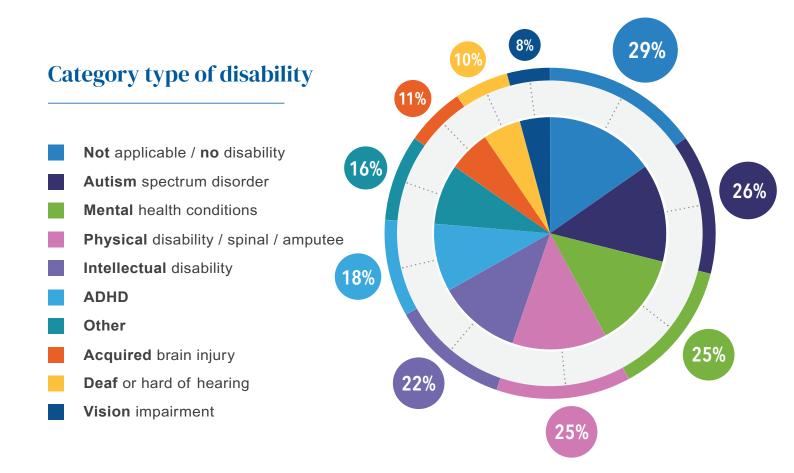


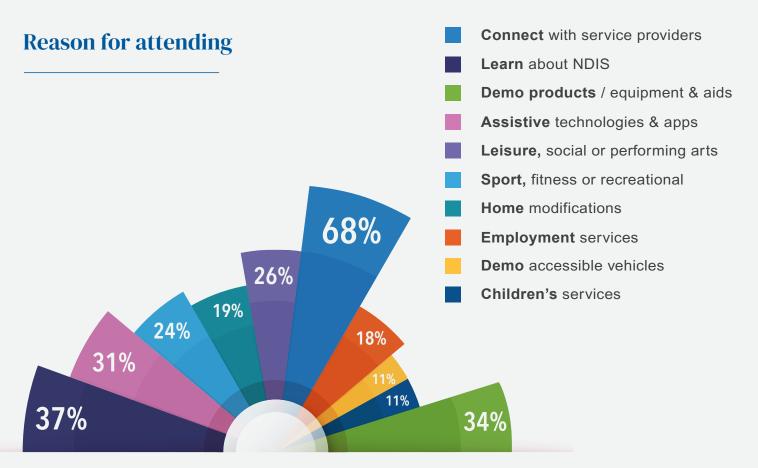
people with a disability, family and carers



**professionals**e.g. OT's, Physiotherapist and other professionals

### Attendee Feedback





### Attendee Feedback

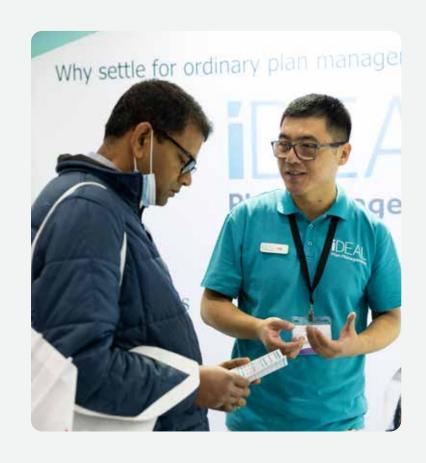
#### What people enjoyed at the expo







Have you passed your details onto 1 or more exhibitors at the Expo?



### **Exhibitor** Feedback





6677

"We were absolutely blown away by the turn out across the two days, it was close to the biggest crowd we have seen at an expo. The atmosphere was electric, and everyone was there to have a great time. From registering to exhibit, to setting up the stall and finally being there on the day, the organisation was seamless."

**Tyrex Solutions** 

"This has been incredibly worthwhile to increase Hireup's brand awareness and have a great area at the expo to speak with new potential participants, support

workers and industry contacts. Thank you to the Impact Institute team for the opportunity to exhibit. All expo's were well organised, important information was communicated timely and the team were always responsive to any questions we had."

Hireup



### Public Relations & Media

### **Public Relations Highlights**

The Women's Weekly with Mel Harrison





The Morning Show segment with Ellie Cole

The Morning Show Segment with Yasmin Arkinstall



Triple M segment featuring Connor Wink

The Morning Show with Sam Bloom





Average coverage items per expo = 40

NBN TV Newcastle + Gosford





Average reach = 4,000,000

### Media Campaign – Print, TV, Radio & Digital

















6677

# By sponsoring one of our community based expos

you will place your name before the public as an organisation that cares about people and be actively involved in making a difference in their lives

Mark Jones CEO ImpactInstitute

Purpose.
Story.
Impact.



### to exhibit or sponsor get in touch

impactinstitute.com.au/disability-expos/

### **Impact Institute Sponsor Information**

impactinstitute.com.au/sponsors-exhibitors/

Email the team events@impactinstitute.com.au

Contact Us impactinstitute.com.au/contact-exhibitor-sponsor/)

Sponsors, Vehicle & Product Booths, Multi-expo packages

0477 705 177

Heather Hopkins

Exhibitor (Charity and For-profit organisations), Small Business Booths, Community Tables

0499 553 394

Ibrahim Mohammed